

# IDS Fintech

## Company Presentation

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Driving Financial Innovation



Semaan Bldg., Hazmieh Highway, Lebanon  
Emad Commercial Center, Ahmad Al-Jaber St., Kuwait  
[ids-fintech.com](http://ids-fintech.com)

# Introduction

IDS Fintech has a bold vision to unlock the potential of financial businesses by catering to their unique needs and offering highly scalable, innovative, and cost-effective solutions. We support our clients on their digital transformation journey and deliver their end-users an utmost customer experience.

## Customer Segments



Custodian



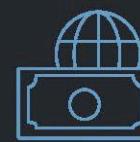
Investment Banking



Private Banks



Fund Administration



Market Maker



Brokerage

## Timeline & Presence

**1991**

Incorporation of IDS

**2005**

Established presence in Kuwait

**2012**

FIX Protocol in Boursa Kuwait

**2019**

Spin-off from IDS to IDS Fintech

**2020**

Developed VESTIO End-User Client Portal

**2021**

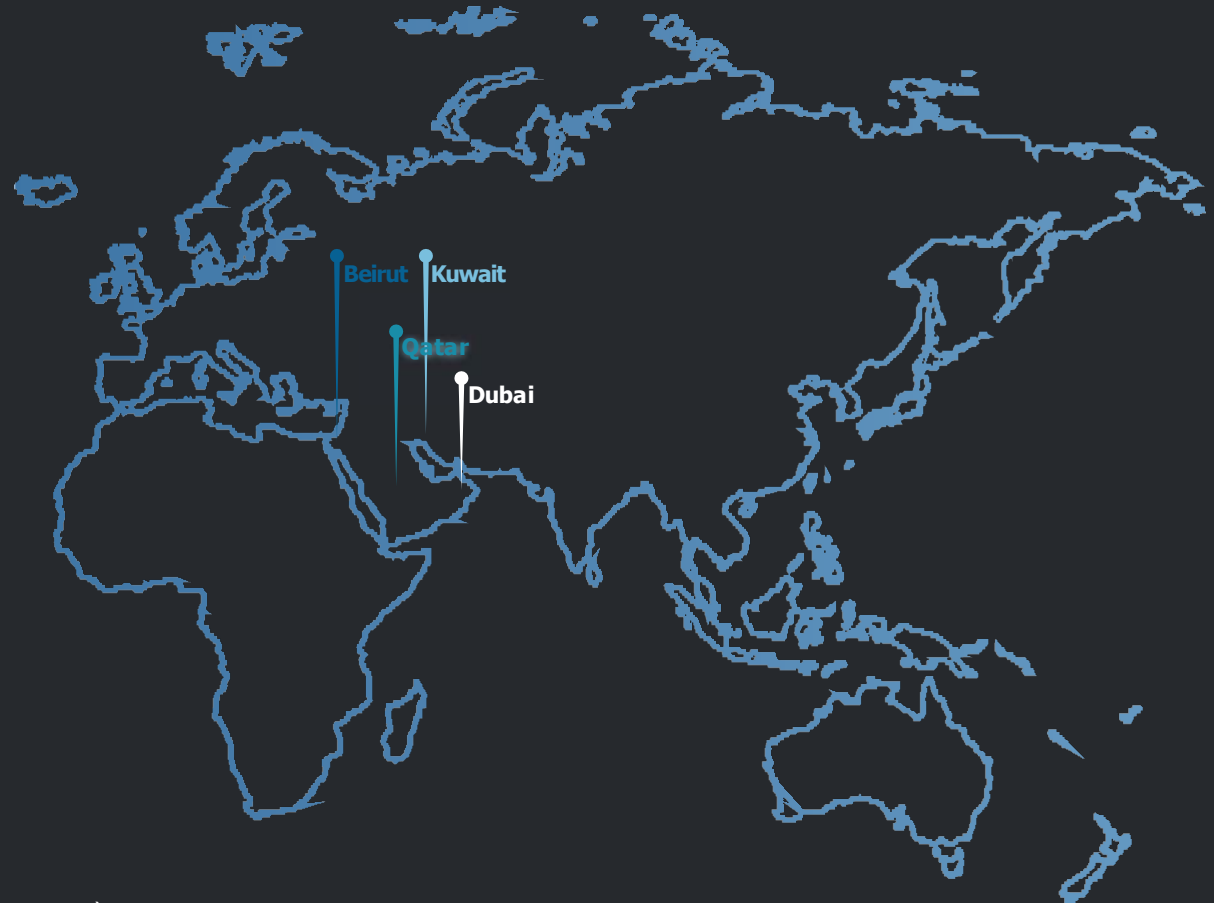
Developed Market Maker Solution

**2022**

Launched E-Trading and Margin Loan System

**2023**

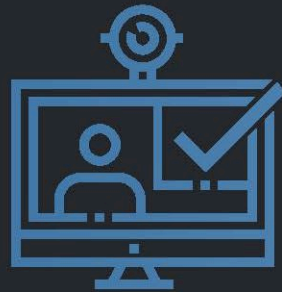
Generate Vestio Trading Plus (Multimarket Trading Tool)



## Growth Over the Past Year



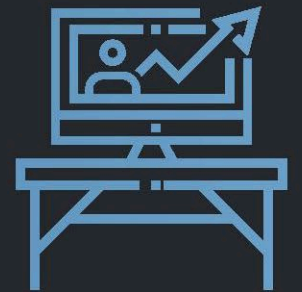
**+200%**  
Number of employees



**+100%**  
Customer retention rate

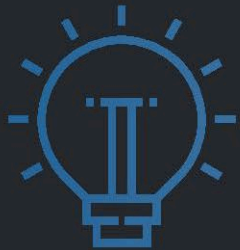


**+30%**  
Growth in revenue



**+20%**  
Increase in client rate

# Differentiating Factors



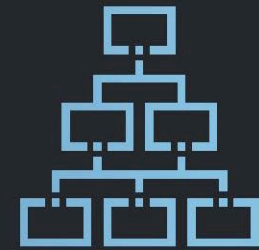
## **Business Expertise**

Deep business know-how and over 30 years of professional experience



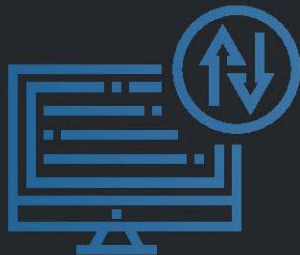
## **Regulatory Compliance**

GCC focused covering all localized regulatory requirements



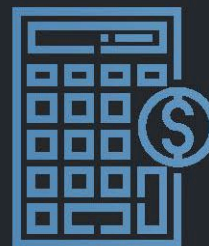
## **Providing Solutions**

Scalable solutions responding to a wide range of clients types



## **Leading-Edge**

Continuous adoption of latest technologies and trends



## **Pocket-Friendly**

Highly competitive pricing strategies



## **Flexible**

Customizable solutions to fit specialized client requirements

# IDS Fintech's Clients

# Investment Banking Companies



**Kuwait Financial Centre  
(Markaz)**  
15 years - 2008



**AHLI Capital  
Investment Company**  
3 years - 2020



**Arab Investment  
Company (AIC)**  
5 years - 2018



**National Investment  
Company (NIC)**  
7 years - 2016



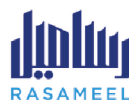
**Kuwait Finance &  
Investment Company  
(KFIC)**  
5 years - 2018



**Kuwait Investment  
Company (KIC)**  
2 years - 2021



**WAFRA International  
Investment Co.**  
3 years - 2020



**Rasameel  
Investments Co.**  
2 years - 2021



**AL-SAFAT  
Investment Co.**  
1 year - 2023

# Brokerage Companies



**Al-Waseet Financial  
Business Co.**  
14 years - 2009



**Al-Sharq Financial  
Brokerage Co.**  
11 years - 2012



**Al-Mowazi**  
1 year - 2023



**KIC Financial Brokerage  
Co. (WASATA)**  
10 years - 2013



**Al-Tijari Financial  
Brokerage Co.**  
17 years - 2006



**Gulf Investments Group**  
5 years - 2018



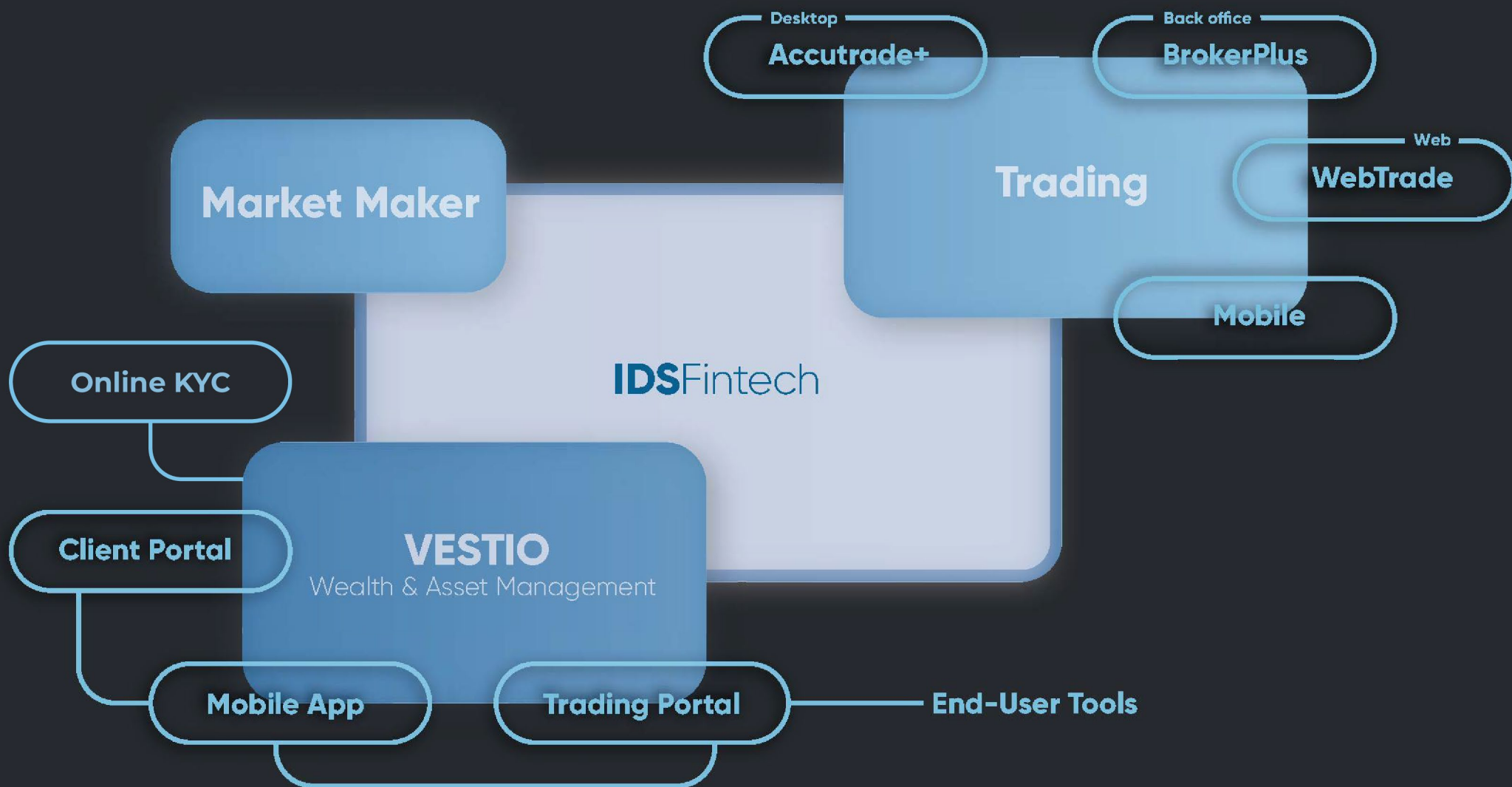
**First Securities  
Brokerage Company  
K.S.C.C (Oula Wasata)**  
12 years - 2011



**KFIC Brokerage**  
2 years - 2021



# IDS Fintech's Products



**VESTIO**

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# VESTIO Wealth & Asset Management

Vestio is a one-stop wealth management system that offers comprehensive coverage and complete automation of the entire investment chain. A cost-effective system that enables wealth management companies to consolidate their activities under one single comprehensive platform allowing optimization of processes within organizations of different sizes and structures.



Wealth & Asset  
Management Suite



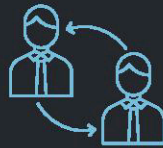
Private Banking Suite



Family Office  
Suite



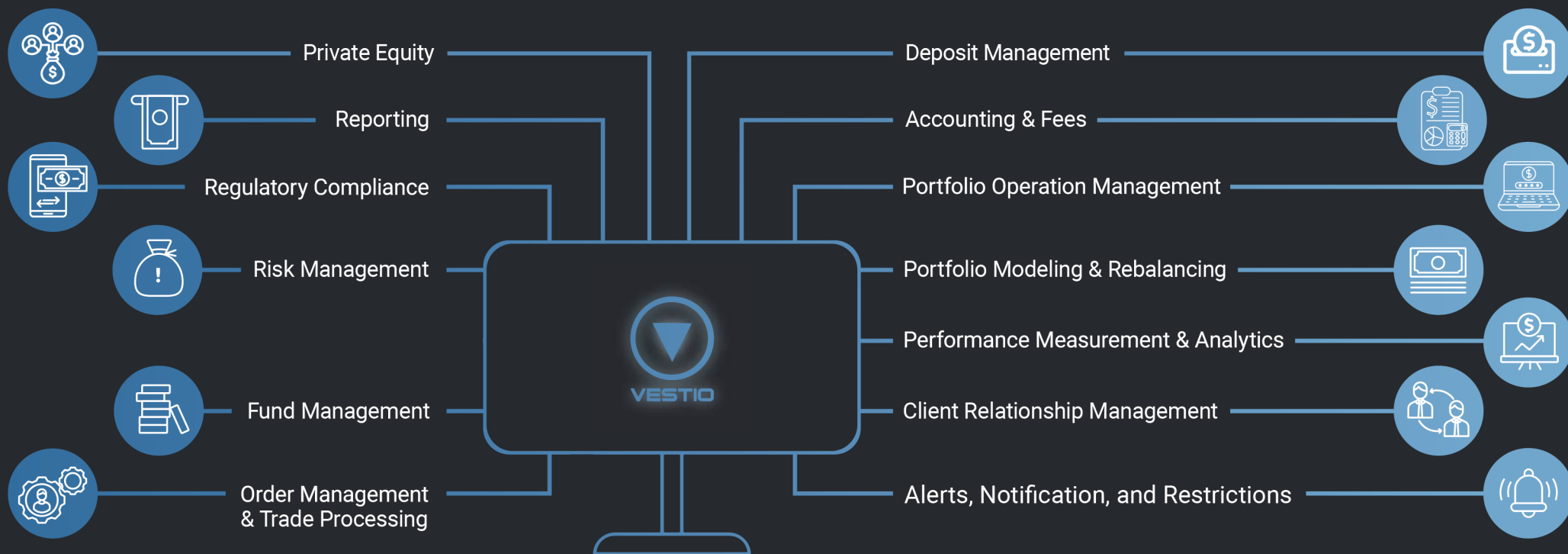
Fund Management  
Suite



Qualified Broker's  
Suite



# Modules



# **End-User Tools**

**Mobile App**

**Online Payment**

**Online KYC**

## **End-User Tools**

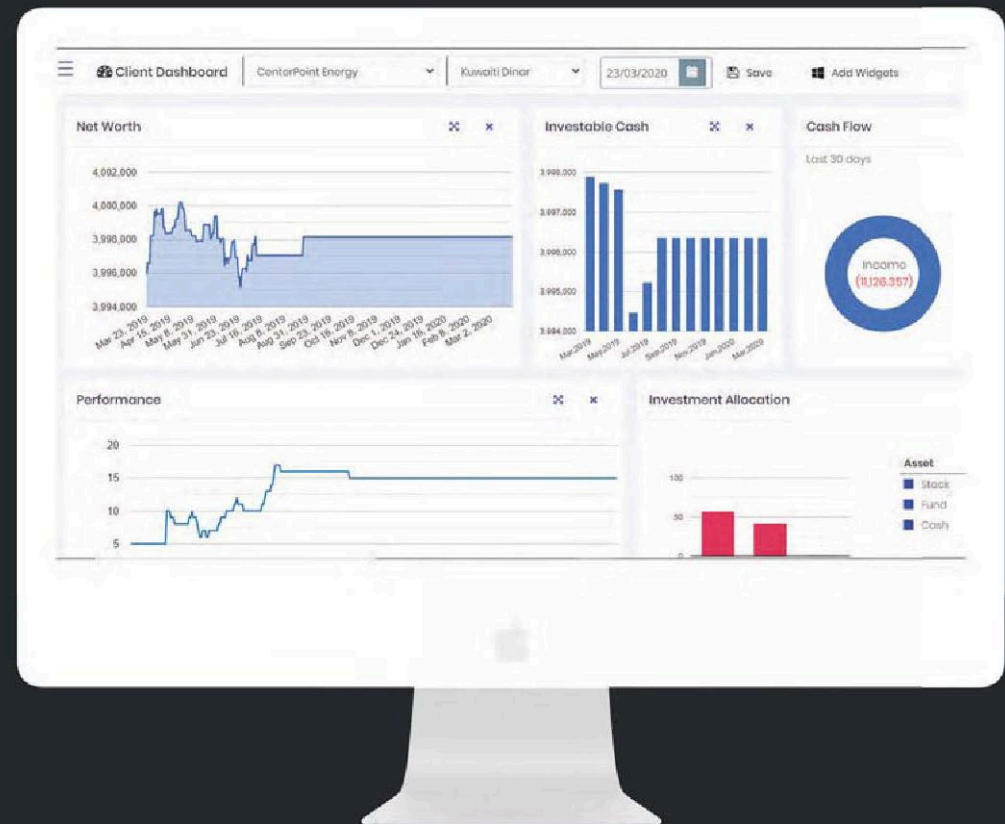
**Client Portal**

**Trading Tools |**

# Client Portal

Vestio Client Portal is a web-based application that offers end-users a personalized digitized wealth management experience, enabling financial institutions to enhance the value provided to their customers through a flexible and custom-build dashboard.

The Client Portal is integrated with Vestio, the core wealth management system, to simplify the real-time control, analysis, and monitoring of the portfolio.



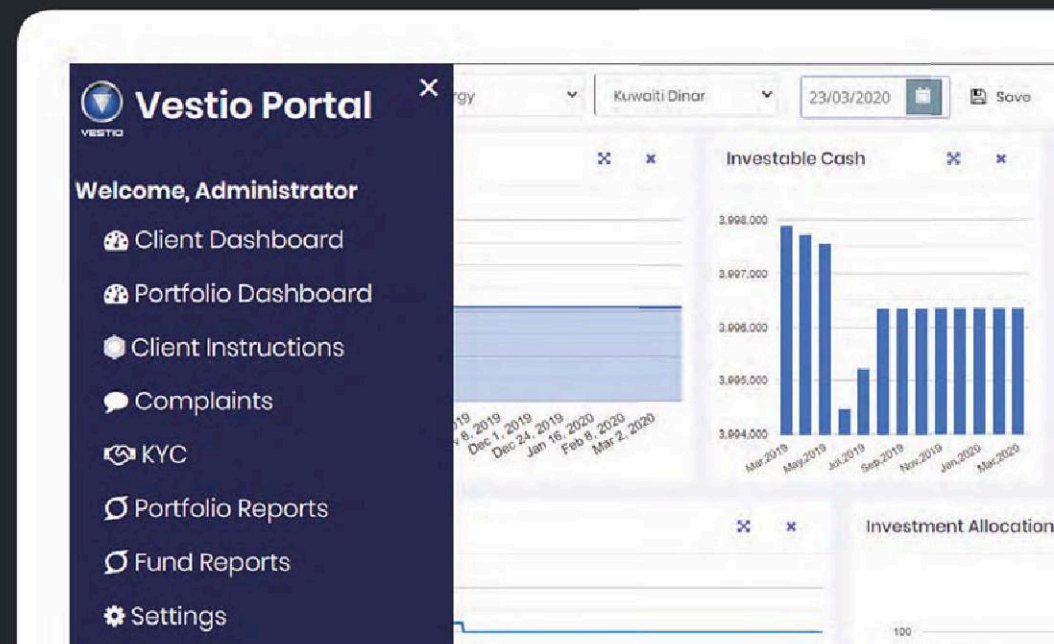


# Functionality

- Real-time valuations, holdings, assets and liabilities
- Detailed investment product information
- Visualization of goals and projected future earnings
- Portfolios return calculations & composition information
- Investment risk measurement & analytical tools
- Online investment advisory service & live support
- Profit & loss calculations
- Capital movements, expected cash flow, fees & taxes reporting
- Transaction & account history
- Life balance sheet & income statements
- Alerts and warnings engine
- KYC Uploads
- Payment Gateway

## White-labeled Portal for Investment Management

Offer your clients an experience of simplified investment management, accessible from any browser. The cloud-based interface is built with bank-grade security to protect your client's sensitive financial data while delivering high touch value.

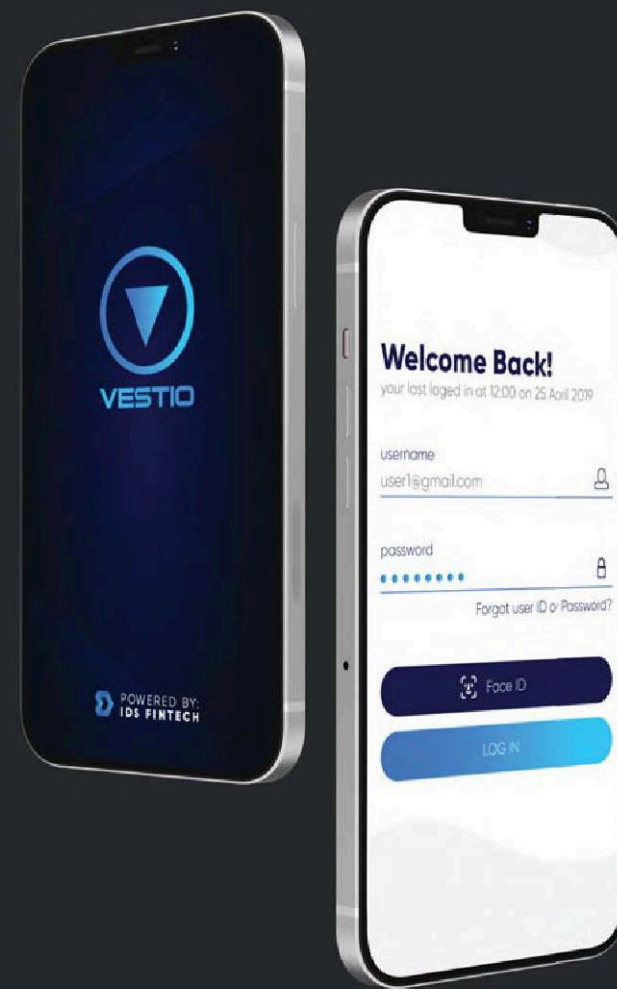


## VESTIO Mobile APP

Vestio Mobile App is full integrated with the back-office system, allowing companies to provide their clients with a compelling digital experience.

Simplifying the investment journey by bringing a holistic 360 degree portfolio overview to clients in order to help them understand the composition and historical progress of their portfolio.

Vestio Mobile App allows simplified portfolio management through easy communication with the investment office and simplified online delivery of instructions.



# Features

- Portfolio monitoring and drill-down capabilities; Holdings, performance, transactions
- Multi-currency portfolio reporting and analytical tools
- Detailed overview of assets attributes
- Sophisticated chart engines and technical analysis tool
- Historical performance analysis tools
- Real-time trading and complete order management capability
- Client instruction features
- Complains & feedback section
- Client profile & document management
- Multi-level price alert and position tracking
- Business drive notifications system
- Multichannel communication with advisor
- Intuitive and user-friendly interface
- Highest mobile security standards

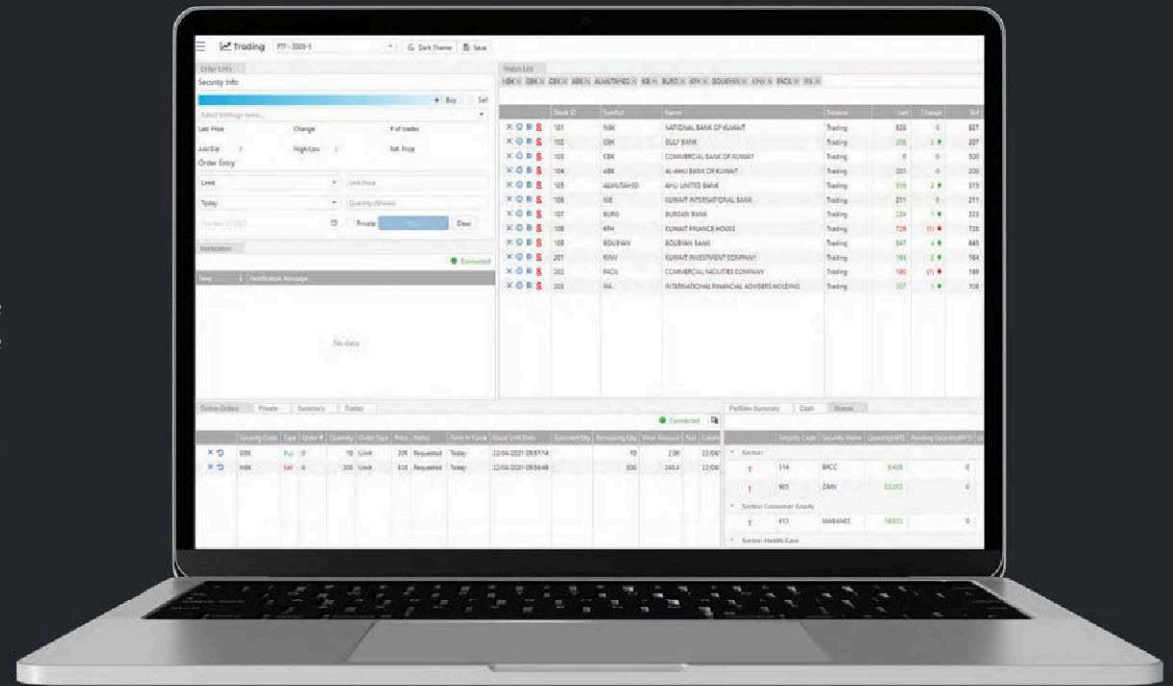
Available for iOS and Android



# End-User Trading Tools

Vestio Trading tools are an additional dimension to the Client Portal introduced by adding extended functionality to the users of the client portal by giving them the ability to perform trades via the portal interface.

The parties who will be able to benefit from this new trading functionality are financial institution's clients or their associates as well as VESTIO users.





# Features

- The full power of purchase control (currency level)
- Validation on sale
- MDF level 1 and level 2
- Interaction / validation with PF position
- Trade & follow up using multiple PF
- Trade using multiple brokers / multiple markets & multiple currencies
- Executions reflected directly to BO and users PF
- Assure multiple MDF source
- Unified client watch list
- Responsive design
- Administration on the web for using the module and in the BO for trading on the PF
- Uses existing setup of trading at the organization
- Uses ROR or HUBS at the organization
- Uses setup of brokers
- Compatible with mobile devices

